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# ADMISSION

## Batch 2017-2019



**Maratha Mandir's**

**Babasaheb Gawde Institute of Management Studies**

Babasaheb Gawde Chowk, Dr. A. B. Nair Road, Mumbai Central, Mumbai - 400 008.

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\*RAGGING IS STRICTLY PROHIBITED

## Scholar Series



Guest Lectures by Shri. Ajit P. Manjure, Business Development CDSL  
Topic - Introduction to Derivatives



Guest lectures by Shri. Arup Mukharjee, Asst.Vice President (Education) National stock exchange of India Ltd. Topic - Overview of NSE



Guest Lectures by Shri.Chandrashekhar Thakur, Head-Investor Education Central Depository Services Ltd. Topic - Share Market Awareness Programme



# Summer Internship Guidance



Guest Lecture on Understanding Summer Internship

## Pre Placement Activities



## Campus Interview



Global Capital Market    Ross Warner HR Solutions.

ICS Technologies

All yours Jewells



## Aarambh



## Club Activities



Finance, HR, Marketing Forum: Theme Based Notice Board



Save Environment Programme - Save Water Campaign & Green Holi



Community Initiative:  
Thanks Giving Day Celebration



Community Initiative  
Celebrating World peace Day



# Other Activities



Participation In CII Conference



Workshop on Personality Development



Best summer Project Presentation



Industrial Visit



Picnic



# Magma - Annual Student Fest





## Mimamsa - National Paper Presentation



## Avishkar- Learning Beyond Class Room





# Details of Programme-2016-17

## Aarambh & Orientation Programme

- Avenues in Marketing, Finance & HR
- Introduction to Case Study Method
- Effective Information Management
- Power Point Presentation – Do's & Don'ts
- Overview of MMS Programme
- B School to B World

## Scholar Series

- Future Agenda for HR Champions by Director, MMBGIMS
- Competency management & Talent Management by Mr. Gavin Dsouza, Consulting Associate, DDI India Pvt. Ltd.
- Overview of treasury and market risk management by Mr. Mahesh Kodagi, Deputy Head – Market Risk Management Group with IndusInd Bank
- Roles & Responsibilities of independent Director & Corporate Governance by Mr. Avinash Bagul, Chief Operating Officer & Company Secretary of Infrastructure Leasing & Financial Services Limited
- Overview of Capital Markets with a detailed insight of Mutual fund & financial planning by Mr. Ashok Kumar, Managing Director of Lotus Knowlwealth Pvt. Ltd.
- Share Market Awareness by Mr. Chandrashekhar Thakur, Head-Investor Education-CDSL-Central Depository Services (I) Ltd (For Finance Specialisation)
- Career Opportunities in Banking Sector, by Nandkishor Desai
- Target Marketing & Customer retention by Ms. Rimpie Panjwani, Marketing division of a cosmetic clinical research MNC, Mascot Spin Control
- How to write a book review by Director, MMBGIMS
- Global Competency required by management students by Dr. Satish Pai, CEO People Plus Business Solution
- Functioning of stock exchanges in India by Mr. Mitesh Thakkar, Assistant Vice President BSE
- Negotiation & Persuasion- Negotiation Skills & Sales Closing Technique by Mr. Tejas Chodankar, Assistant Manager, Mahindra Holidays & Resorts India Ltd
- Digitisation In HR by Mr. Pradip Gurav, Head Human Resources, Swadhaar
- Importance of Demat, Financial Planning & Mutual Fund by Mr. Ajit Manjure, Business development, CSDL
- Impact of Colours in Advertising by Mr. Quresh Moochhala, Consultant
- The What & How of Performance Management System by Ms. Sonal Raj, Sr. General Manager - People Strategy, Indofil Industries Ltd.
- Alert Mumbaikar by Team of Protection and Security Department, Mumbai Police
- Tall Claims & Puffery by Alan Collaco is the Secretary General of The Advertising Standards Council of India





## **Details of Programme-2016-17**

- Disaster Preparedness by Mr. Rajendra Lokhande, Shift In-Charge, Disaster Management Unit, Municipal Corporation of Greater Mumbai
- Workshop on Compensation & Benefits by Allan Collaco is the Secretary General of The Advertising Standards Council of India

### **Pre Placement Programme : Grooming For The World Of Work**

- Personality Development by Ms.Rimpie Panjawani, Marketing Division of a Cosmetic Clinical Research MNC, Mascot Spin Control
- Simulation interview

### **Summer Internship Guidance**

- Guest Lecture on Understanding Summer Internship
- Best Summer Project presentation

### **Seminar**

- **Manthan** – Seminar on research papers base on theme
- **Mimamsa** –Paper Presentation (39 Research paper presented by students in the year 2016-17)

### **Cultural Programme**

**Magma**-Annual Fest-Antakshari, Rink foot Ball, Box Cricket, Tug of War, Dance, Fashion Show

### **Days Celebration**

- Celebration of Sadhbhavna Diwas For MMS Sem I & III
- Hutatma Diwas
- Thanks giving Day Celebration
- Dakshata – Medical Checkup camp
- Founder's Day Celebration

### **Competitions**

- Carrom Competition
- Table Tennis Competition
- Poster Competition
- Rangoli Competition
- LAN game competition
- Mehandi Competition

### **Centre for Excellence**

- Speak out Write Right (Improvement in Communication)
- Workshop on personality Development
- Spine software management for Human Resource

## Academic performance



Atul Moyanak, MMS, Batch: 2010-2012 stood first in the University of Mumbai Examination & was felicitated by the Vice-Chancellor of the University of Mumbai on 17<sup>th</sup> September 2012.

### **Batch 2012 -14**

**Semester I -98 %**

*( O-6 students, A-47 students, B-37 students, C-25 students & D-4 students )*

**Semester II -96 %**

*(O-1 student, A-33 students, B-38 students, C-35 students & D-10 students)*

**Semester III -87 %**

*(A-3 students, B-22 students, C-48 students, D-28 students & E-1 student)*

**Semester IV – 97%**

*(A-21 students, B-62 students, C-20 students & D-4 students)*

### **Batch 2013 -15**

**Semester I -100 %**

*(A-7 students, B-21 students, C-29 students, D-13 students & E-1 student)*

**Semester II -78 %**

*(A-24 students, B-15 students & C-17 students)*

**Semester III -94 %**

*(O-1 student, A – 21 students, B-20 students, C-19 students & D-6 students)*

**Semester IV - 98.59%**

*(Grade A – 40 students, Grade B-17 students, Grade C-11 students & Grade D-2 students)*

### **Batch 2014 -16**

**Semester I -90 %**

*(O-4 students, A-17 students, B-20 students, C-20 students & D-9 students)*

**Semester II -100 %**

*(O-11students, A-24 students, B-16 students, C-14 students & D-5 students)*

**Semester III -94 %**

*(O-1 student, A – 15 students, B-32, students, C-11 students, D-2 students & E-2 students)*

**Semester IV**

**Result Awaited**





## Our Recruiters

|   |  |                                     |
|---|--|-------------------------------------|
| 3d Dimensions                                   | FSL Software Technologies Ltd                | NET Employment Services Pvt. Ltd.   |
| A R Enterprises                                 | GETIT Infomedia Pvt Ltd                      | New Age Knowledge Solutions Limited |
| AAKG Group                                      | Globe Capital Market Ltd.                    | Next Gen Publishing Ltd             |
| ACC Ltd   | Green Rootz                                  | Northstreet Business Solutions      |
| ACE Education                                   | hCapital Business Consulting Private Limited | Nucsoft Ltd                         |
| AIIM EduSys Pvt. Ltd                            | Hidesign                                     | Octaware Technologies               |
| Aishwarya Technologies and Telecom Limited      | Home First Finance Company                   | Orange trips Tour and Travels       |
| Akmin Technologies                              | HR Reflections                               | Orcilia Technologies                |
| All Wave AV Systems                             | HT Media Ltd                                 | Parth Knowledge Network             |
| Allyours Jewels                                 | Hublit Lighting Pvt. Ltd.                    | Picasso Ceramica                    |
| Angel Broking                                   | ICICI Prudential Asset Management Company    | Plada Infotech Services Pvt Ltd.    |
| Arhams Consultants                              | ICICI Prudential Life Insurance              | Planet M Retail                     |
| Arshiya Limited                                 | ICICI Securities Limited                     | Pleximus                            |
| Ashte Logistics                                 | ICS Technology                               | Pohoomals Exports Pvt. Ltd.         |
| Axis Ad-Print-Media India Ltd.                  | Ideal Holidays Pvt. Ltd                      | Poshs Metal Industries Pvt. Ltd.    |
| Axis bank                                       | Impart Education                             | Pratham                             |
| BalancedBodies                                  | India Infoline                               | Prudent Group                       |
| Birla Capital & Financial Services Limited      | Indiabulls Real Estate                       | RBS Business Services               |
| Bizcraft  | Infinity Autolinks Pvt Ltd                   | Reitzel India Private Limited       |
| Broadways Chemtech Pvt. Ltd.                    | InSync Analytics (India) Private Limited     | Ross Warner HR Solutions            |
| Business Of Ideas                               | Israni Entertainment India Ltd               | Roto Health Care                    |
| Candid Marketing                                | J R Financial                                | Sewells Group                       |
| Chaturth Technology Solutions.                  | JARO EDUCATION                               | SoftMark Solutions Pvt. Ltd         |
| Cholamandalam MS General Insurance Company Ltd. | Jumpball Ventures LLP                        | Spider Software Pvt Ltd             |
| CompuBee Technologies Pvt. Ltd.                 | JustDial                                     | Super-Max Personal Care Pvt Ltd     |
| Connexions                                      | Kotak Mahindra Bank                          | Sysgenx Software Pvt. Ltd           |
| Control & Solutions (India ) Pvt. Ltd. (CSIL).  | Kraft Educational Services (KES)             | Tendernews.com                      |
| DCB Bank  | La Transformation'e                          | The HR Practice                     |
| DgFlick Solution Pvt Ltd                        | LDS Infotech Pvt Ltd                         | The India Today Group               |
| Dish TV India Limited                           | Lubrizol Advanced Materials India Pvt. Ltd   | Thyrocare Tech. Ltd                 |
| DNA   | Majin Films                                  | Times Of India                      |
| DNA Associates                                  | Maratha Mandir's Babasaheb Gawde Hospital    | Urjita Insurance Brokers Pvt. Ltd   |
| Dquip   | Master Trust Ltd                             | Ultra Rich Weddings Pvt Ltd         |
| Ecotech Technologies                            | Micronet Traffic & Control Systems PVT LTD   | Vulcan India                        |
| Exëvo   | MINT- HT Media LTD                           | Waves Strategy Advisors Pvt. Ltd    |
| Extinct Fire Engineers Pvt Ltd                  | Mobicule Technologies Pvt.ltd                | Way2wealth                          |
| Four Fountains De-Stress Spa                    |  | Xion advertising                    |

# Placement Highlights

| Name of Students            | Company Name                               | Specialisation |
|-----------------------------|--|----------------|
| Rohit Kaweri                | Morgan Stanley                             | Finance        |
| Abhay Patil                 | State Bank Of India                        | Finance        |
| Gupta Sweta                 | Capgemini Pvt. Ltd.                        | Finance        |
| Lungare Prasannakumar A.    | India Infoline Ltd.                        | Finance        |
| Khanolkar Amol S.           | Shree Pushkar Chemicals & Fertilisers Ltd. | Finance        |
| Dinesh Ladhia               | Kotak Life Insurance                       | Finance        |
| Pillai Dhanya Balachandran  | Kamala Group                               | Finance        |
| Nitin Manke                 | ITC Maratha,                               | Finance        |
| Aditi Kadam                 | HDFC Bank                                  | Finance        |
| Bhavin Veera                | National Stock exchange of India Ltd.      | Finance        |
| Tapesh Joshi                | IIFL                                       | Finance        |
| Sujit Sabat                 | Kotak Mahindra Bank                        | Finance        |
| P.R. Harish                 | Vimal Export                               | Finance        |
| Swapnil Kshirsagar          | India Infoline Ltd.                        | Finance        |
| Tushar Birhade              | Lupin Pharmaceutical Ltd.                  | Finance        |
| Nitesh Rathi                | Dena Bank                                  | Finance        |
| Prathmesh Deo               | Integreon Managed Solutions                | Finance        |
| Rupesh Jadhav               | JR Financial Consultant Pvt. Ltd.          | Marketing      |
| Hemant Komte                | Indiabulls Distribution Services Ltd.      | Marketing      |
| Shaikh Vasim                | Marks Spencer Reliance India Pvt. Ltd.     | Marketing      |
| Mayur Gharat                | Sterling Auxiliaries Pvt. Ltd.             | Marketing      |
| Samir Pawar                 | Serdia Pharmaceuticals(India) Pvt. Ltd.    | Marketing      |
| Garima Kori                 | Indiabulls Distribution Services Ltd.      | Marketing      |
| Namita Raina                | Indiabulls Distribution Services Ltd.      | Marketing      |
| Amol Kadam                  | Global Hospital                            | Marketing      |
| Nageshri Karhade            | Chowgule Construction Chemical             | Marketing      |
| Gupta Dipesh kumar          | Bajaj Capital Ltd.                         | Marketing      |
| Dubey Sandeep Shivkumar     | ICICI Securites                            | Marketing      |
| Garje Rushiraj Sarjerao     | Tiger Logistics (India) Pvt. Ltd.          | Marketing      |
| Kanase Shraddha Suresh      | HDFC Sales pvt. Ltd.                       | Marketing      |
| Tomar Praval Pratapsingh    | Indiamart                                  | Marketing      |
| Sonawane Niranjana Sadashiv | Intas Pharmaceuticals Ltd.                 | Marketing      |
| Ashar Mrunal                | Tata Consultancy Services                  | Marketing      |
| Padayachi Shridhar C.       | Lifecell International Pvt. Ltd.           | Marketing      |
| Tiwari Pummi Jitendra       | American Express Services India Ltd.       | Marketing      |
| Atul Moyank                 | A.C. Nielson Ltd.                          | Marketing      |
| Sonali G. Raghatwan         | Norma Group Product India Pvt. Ltd         | HR             |
| Nitin SakLa                 | ICUMI Technologies                         | HR             |
| Swati Kompelli              | Phoenix Consulting Solutions Pvt.Ltd.      | HR             |
| Kawade Dnyaneshwar B.       | Riddhi siddhi Investment                   | HR             |
| Dhuri Sweta Ramakant        | Taj hotels(Winter Project)                 | HR             |
| Pujan Mehta                 | Business Standard                          | HR             |

## Companies given to us their requirement in 2015-16

1. Final placement :- 78 companies
2. Summer placement :- 59 companies
3. Winter placement :- 19 companies



## **Testimonial Alumni**

The case studies discussed during my student days are really proving boosters and enablers for me. I am really very happy to have been a part of the Institution which nurtures talent in a great way.

**- Atul Moynak, 2010, Marketing, MMS, A. C. Nielsen Ltd., Mumbai , Research Analyst**

BGIMS has been a wonderland and the ride till the final Semester. It was a combination of intense Learning & fun.

**- Neha Phanse , 2007-2009 , HR , MMS , PEPSICO India , Chembur Mumbai , Asst. Manager – HR**

BGIMS provides a healthy environment for its students to learn and practice interpersonal skills, team spirit management, business etiquette and behavioral skills which help them to succeed at their work.

**- Prathmesh Sawant , 2008 , Marketing , MMS , Future Group , Vikhroli Mumbai , Asst. Manager Marketing**

BGIMS always strives to enable its students in building a bright tomorrow and thus develops them as thorough professionals

**- Perumana Karthik Rajan , 2007 , Finance , MMS , ORACLE , Goregaon Mumbai , Subject matter expert**

BGIMS is not a conventional institute to learn just management. What I am today is due to the transformational period I had in BGIMS .When I work with corporate I realize the value of the training that I gained from my faculty in BGIMS.

**- Pankaj Sawant , 1998-2000 , marketing , PGDM , Group M – Mindshare , Goregaon Mumbai, Business Director**

BGIMS years were one of the best of my educational career. Experienced faculty and the environment in the college not only helped me to increase my knowledge about Management subjects but also helped to develop my overall personality.

**- Sushil Mishra , 1997 , HR , PGDM , ESSAR Group , Kurla Mumbai , Associate Vice President**

Two years at BGIMS institute was a great combination of learning and fun. Its been value addition to my career as we had the best internal and external faculty members who gave practical insights from the industry.

**- Hemal Kothari , 2003 , Marketing ,MMS , India Bulls Security Ltd ., Vice President**



Whenever I am making new strides in my career, I always remember my institute with gratitude. It gave me a strong foundation of management concepts that come very handy in my corporate life.

**- Pankaj Bhawnani , 2001-2003 , Marketing , MMS , HSBC India , Mumbai , VP – Marketing**

“Studying at BGIMS has been a memorable experience for me”

**- Kamika Nandkumar Chitre , 2010 , HR , MMS , KPMG – India , Mahalaxmi , Mumbai , Analyst**

The institute has inculcated the required managerial skills and sharpened my latent potentialities which have today helped me to achieve the heights of the career I am today.

**- Maxfiend Anoosh ,1997 – 1999, Finance , PGDM , National Bank of Oman , Muscat Oman , Dy. Head – Operational Risk**

“My education at BGIMS provided me with invaluable academic exposure and opportunities”

**- Abhijeet Roy , 2010 , Finance , MMS , India Infoline , Lower Parel , Mumbai , Asst. manager – HNI Advisory**

The BGIMS campus converts into reality the dreams of young minds first by igniting them...

**- Nitin Santosh Manke ,2010 , Finance , MMS , ITC Ltd – Hotel Division , Andheri East , Mumbai , Financial Controller .**

“...it is important to do hard work but equally important to do it smartly and collectively. I learnt this in BGIMS...”

**- Anindita Kundu , 2010 , HR , MMS , Air India , Santacruz , Mumbai , Cabin Crew**

“ A Very comfortable environment with a whole hearted support from everyone.”

**- Pal Dhanajay Mulchand , 2010 , Marketing , MMS , Indusind Bank , Acquisition Manager**

I am very thankful to BGIMS for providing me such an opportunity to take a step ahead into the corporate sector to enlighten my future.

**- Sahu Manoj Bhaskar , 2011 , Marketing , MMS , SBI Life , Andheri Mumbai , Unit Manager**

I will always remember and cherish my days in BGIMS.-

**Riddhi Sarvaiya(2013), Student for further studies In U.S**

My real grooming as a complete manager is done at BGIMS. I owe my success to the institute-

**Rohit Kaweri (2014), Credit Suisse**

I am thankful to BGIMS for bringing the best in me which made all the impossible possible for me.

**Tushar Shetty (2015), Bombay Stock Exchange**





# WHAT YOU WILL GET

- Aarambh & Orientation programme for Fresher's
- Workshop
- Avishkaar – learning beyond syllabus – where series of lectures will be conducted to
- Preparatory classes for university exams.
- Weekly Remedial Classes for solving doubts.
- Pre placement training for making the students ready for different selection rounds in
- Placement help desk for giving valuable guidance to students on placement related
- Industrial Visit
- Picnic
- Interactive Session on current affairs – to keep the students up to date
- Group Discussions – to give them the practice of ideal public speaking.
- Magma – An annual College Festival
- Counselling for weaker students.
- Session notes for ready reference of students.
- Industry interaction via Series of Guest lecturers & Guidance sessions from Alumni
- Mentoring for summer and specialisation projects
- Mimamsa - Paper Presentation Competition
- Book Review Competition
- Manthan - Seminar
- Certificate course in Basic English
- Revision lectures and revision tests
- Opportunity to contribute to TRISHNA (Newsletter)



## **Library**

BGIMS has fully automated and Computerised library operations. The library, spread over 2,880.33 sq. ft. is an invaluable resource for students, researchers and faculty of business and management. The library has, over the years, consistently worked towards developing a dynamic collection of over 10,139 volumes, including 4875 titles, Bound volumes of national and international journals, 35 current subscription to journals, 10 periodicals and 14 newspapers, and 1846 educational CDs. Digital Library is available on 10 computers in the Reading Room. Institutional Memberships: All India Management Association (AIMA) offers discount for attending seminars and conferences organized by them. BMA offers student memberships at a discounted rate. IMC F.E. Dinshaw Library is free for Reference purpose. Library also provides J Gate Plus which is an electronic gateway to global e-journal literature to cater research needs of the students.

## **Hostel**

Conveniently situated just next to the institute building. It can accommodate boys studying in BGIMS.

Common Hostel Facilities: Wi-Fi system, Washing machine, Microwave, TV with cable connection and daily newspaper

Total Rooms Available : 12

Fee per student : Rs. 3000 per month (double occupancy) &  
Rs. 5000 per month (single occupancy)

Refundable Deposit : Rs. 5000

NOTE: Hostel fees is to be paid of 3 months in advance

## **Sir Jivaji Rao Scindia Auditorium**

Adjacent to the institute, the Sir Jivaji Rao Scindia auditorium has a 250 seat capacity and is fully air-conditioned. Here guest lectures, business seminars, conferences and the institute's annual inter collegiate events are held.

## **Computer Lab**

The computer lab has the latest and the advanced equipments for fulfilment of the users. With more than 100 computers, the lab operates with a wired and wireless LAN environment and familiarises the participants with the computer based information systems.

## **Fee**

Course Fee: Rs 1,31,000 /-\* plus Refundable deposit Rs 2000/- (2017-19)

\*subject to guidelines from competent Authority.





# Faculty

| Name of the Faculty | Qualification                 | Specialisation              |
|---------------------|-------------------------------|-----------------------------|
| Patil Priyadarshan  | BHMCT, MBA                    | Marketing                   |
| Sonavane Rajashri   | B. Pharma, MBA , UGC-Net      | Human Resources / Operation |
| Dr.Shinde Shilpa    | B.Com, PGDBA, MMM, PhD        | Marketing / Operation       |
| Dr.Dusseja Anju     | BMS, M.Com, MMS, UGC-Net, PhD | Finance                     |
| Datkhile Santosh    | M.Com, MMS, GDC & A           | Finance                     |
| Deogharkar Hema     | BCAF, MMS, CWA, GDC & A       | Finance                     |
| Dias Sonia          | BE, MMS                       | Human Resources             |
| Parab Ajit          | B.E (Comp), M.E               | Information Technology      |
| Varunkar Sameeksha  | B.com ,MMS,LLB (Gen)          | Human Resources             |

## Course Structure

### MMS First Year:

Semester I: 08 subjects (All compulsory)

Semester II: 08 subjects (All compulsory)

**\*Summer Internship (60 days)**

### MMS Second Year:

Semester III: 02 Subjects (All compulsory) & 06 subjects of Specialisation & \*project

Semester IV: 02 Subjects (All compulsory) & 04 subjects of Specialisation &

**Specialisation Project**