

## BABASAHEB GAWDE INSTITUTE OF MANAGEMENT STUDIES

(Approved by AICTE, Affiliated to University of Mumbai)

DTE CODE: 3113

List of papers offered University CODE: 0495

### Assessment year 2015-16

Sr. No	Programme Code	Programme	Course / Pape code	Name of the Co. / D	Year of Introduction
		Masters of Management Studies (MMS)		SEMESTER I	
1	-	MMS	-	Perspective Management	2014 -15
2	-	MMS	-	Business Communication and Management Information System	
3	-	MMS	_	Organisational Behaviour	
4	-	MMS	-	Financial Accounting	
5	- 1	MMS	-	Operations Management	
6	-	MMS	-	Marketing Management	
7	<u> </u>	MMS	-	Managerial Economics	
8	- Notes	MMS	-	Business Statistics	
				SEMESTER II	2061.15
1	_	MMS	-	Cost and Management Accounting	2014-15
2	-	MMS	_	Financial Management	
3	-	MMS	_	Operations Research	
4	-	MMS		Human Resource Management	
5	-	MMS	-	Legal Aspects of Business and Taxation	
6	- 1	MMS	_	Business Research Methods	
				Electives	
7	-	MMS	_	Rural Marketing	-
8	-	MMS	_		
9	-	MMS		Retail Management	
.0	-	MMS	-	Compensation Benefits	
1	-	MMS	_	Human Resource Planning	
.2	-	MMS	_	Analysis of Financial Statements	
			_	International Finance	
1	-	MMS	_	SEMESTER III	2014-15
	-	MMS	-	International Business (UA)	
3	-	MMS		Strategic Management (Core)	
	<u> </u>			Summer Internship	
	-	MMS	_	Marketing Specialisation Product and Brand Management (UA)	PANHA MANT
	-	MMS	_	Sales Management and Sales Promotion	Numbai 100
	-	MMS	-	Consumer & Industrial Buyer	

					B. G. I.
5	-	MMS	_	Distribution & Supply Chain	B. G. I.
6		NANAG		Management	
0	-	MMS	-	Marketing Research and Analytics	
				Finance Specialisation	
1	-	MMS	-	Advanced Financial Management (UA)	
2	-	MMS	-	Corporate Valuation	
3	·	MMS	-	Security Analysis and Portfolio Management	·
4	-	MMS	-	Corporate Law	
5	-	MMS	-	Derivatives and Risk Management	
6	-	MMS	-	Strategic Cost Management	
				Human Resource Specialisation	
1		NANAC		Organisational Theory Structure &	
1	_	MMS	-	Design (UA)	
2	-	MMS	_	Competency Based HRM	
3	-	MMS	_	Training & Development	
4	-	MMS	-	Human Resource Audit	
5				Employee Relation and Labour	
5	-	MMS	-	Laws	
6	-	MMS	_	Employee Rewards Management	
				SEMESTER IV	2014.15
1	-	MMS	_	Management Control System (UA)	2014-15
2				Creativity and Innovation	
_	-	MMS	-	Management (Core)	
	-	MMS	-	Marketing Specialisation	
1	_	MMS	_	Strategic Marketing Management	
2				Integrated Marketing	
2	-	MMS	-	Communication Digital Marketing	
3	-	MMS	_	Business to Business marketing	
4	-	MMS	_	Quantitative Models in Marketing	
		_		Finance Specialisation	
1				Mergers and Acquisition and	
1	-	MMS	-	Corporate Restructuring	
2	-	MMS	_	Project Finance	
3	-	MMS	-	Treasury Management	
4	-	MMS	-	Financial Modelling	
1	-	MMS		Human Resource Specialisation	
$\top$			-	Management of Change	
2	-	MMS	-	Strategic Human Resource	
,				Management	
3	-	MMS	-	Corporate Governance and Social	
1		MMS		Responsibility	





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Sr. No	Programme Code	Name of the Programme	Course / Paper code	Name of the Course/ Paper offered for the programme	Year of Introduction
	-	Masters of Management Studies (MMS)	-	SEMESTER I	
				SEMESTER I	
1	-	MMS	-	Perspective Management	2016-17
2	_	MMS	-	Financial Accounting	372
3	-	MMS	-	Business Statistics	
4	-	MMS	-	Operations Management	
5	-	MMS	-	Managerial Economics	
6	-	MMS	-	Effective and Management Communication	
7	-	MMS	-	Organizational Behaviour	
8	- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	MMS	-	Negotiation and Selling Skills	
				SEMESTER II	2016-17
1	-	MMS	-	Cost and Management Accounting	
2	-	MMS	-	Financial Management	
3	-	MMS	-	Operations Research	
4	-	MMS	-	Human Resource Management	
5	-	MMS	-	Business Research Methods	,
6	-	MMS	-	Legal and Tax aspects of Business	
7	-	MMS	-	Marketing Management	
8	-	MMS	-	Entrepreneurship Management	
				SEMESTER III	2015-16
1	_	MMS	-	International Business (UA)	
2	- 1 12	MMS	-	Strategic Management (Core)	
3	-	MMS	-	Summer Internship	
	-	MMS	-	Marketing Specialisation	
1	-	MMS	-	Product and Brand Management (UA)	DATHA MAN
2	-	MMS	; <b>-</b>	Sales Management and Sales Promotion	BGIMS
3	-	MMS	-	Consumer & Industrial Buyer Behaviour	Wambai . 400 0
4		MMS	\$ 500 July	Financial Aspects of Marketing	

					D. 0.
5	_	MMS	-	Distribution & Supply Chain	
				Management Marketing Research and Analytics	
6	-	MMS	-	Finance Specialisation	
				-	
1	-	MMS	-	Advanced Financial Management	
		10.40		(UA) Corporate Valuation	
2	-	MMS	-	Security Analysis and Portfolio	
3	-	MMS	-	Management	
4		MMS		Corporate Law	
4	-	MMS	-	Derivatives and Risk Management	
5	-	MMS	-	Strategic Cost Management	
6	-	IVIIVIS	-	Human Resource Specialisation	
				Organisational Theory Structure &	
1	-	MMS	-	Design (UA)	
2	_	MMS	_	Competency Based HRM	
3	_	MMS	_	Training & Development	
4	_	MMS	_	Human Resource Audit	
4	-		_	Employee Relation and Labour	
5	-	MMS	-	Laws	
6	_	MMS	_	Employee Rewards Management	
-	_	IVIIVIS		SEMESTER IV	2016-17
1	_	MMS		Management Control System (UA)	
-	_			Creativity and Innovation	
2	-	MMS	-	Management (Core)	
				Marketing Specialisation	
1	_	MMS	-	Strategic Marketing Management	
				Integrated Marketing	
2	-	MMS	-	Communication Digital Marketing	
3	_	MMS	-	Business to Business marketing	
4	_	MMS	_	Quantitative Models in Marketing	
•		1711710		Finance Specialisation	
		10.50			
1	-	MMS	-		
2	_	MMS	-	·	
	_		_		
	_		-		
<u> </u>					
1	_	MMS	-		
2	-	MMS	-		
		10.00			
3	-	MMS	-	Responsibility	
1 2 3 4 1 2	-	MMS MMS MMS MMS MMS MMS MMS	- - - -	Mergers and Acquisition and Corporate Restructuring Project Finance Treasury Management Financial Modelling Human Resource Specialisation Management of Change Strategic Human Resource Management Corporate Governance and Social Responsibility	





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### List of papers offered

## Assessment year 2017-18

Sr. No	Programme Code	Name of the Programme	Course / Paper code	Name of the Course/ Paper offered for the programme	Year of Introduction
		Masters of Management Studies (MMS)		SEMESTER I	
1	_	MMS	-	Perspective Management	2016-17
2	-	MMS	-	Financial Accounting	
3	-	MMS	-	Business Statistics	
4	-	MMS	· -	Operations Management	
5	-	MMS	-	Managerial Economics	
6	-	MMS	-	Effective and Management Communication	
7	-	MMS	-	Organizational Behaviour	
8	-	MMS	-	Negotiation and Selling Skills	
				SEMESTER II	2016-17
1	-	MMS	-	Cost and Management Accounting	
2	_	MMS	-	Financial Management	
3		MMS	-	Operations Research	
4	-	MMS	-	Human Resource Management	
5	-	MMS	-	Business Research Methods	
6	-	MMS	-	Legal and Tax aspects of Business	
7	_	MMS	-	Marketing Management	
8	-	MMS	-	Management Information System	
				SEMESTER III	2015-16
1	-	MMS	-	International Business (Core)	2013-10
2	-	MMS	-	Strategic Management (UA)	
3	-	MMS	-	Summer Internship	
				Marketing Specialisation	
1	-	MMS	-	Product and Brand Management	
2	-	MMS	-	Marketing Strategy	
3	-	MMS	-	Service Marketing	TATHA MANO
4	-	MMS	-	Event Management	(BGIMS)
5	-	MMS	-	Sales Management	Arun: 208
6	•	MMS	-	Consumer Behaviour	70bai . 400 000
				Finance Specialisation	



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#### List of papers offered

### Assessment year 2018-19

Sr. No	Programme Code	Name of the Programme	Course / Paper code	Name of the Course/ Paper offered for the programme	Year of Introduction
		Masters of		SEMESTER I	
		Management			
		Studies (MMS)			
1	-	MMS	-	Perspective Management	2016-17
2	-	MMS	-	Financial Accounting	
3	_	MMS	-	Business Statistics	
4	-	MMS	-	Operations Management	
5	- '	MMS	- ' '	Managerial Economics	
6	_	MMS	-	Effective and Management Communication	
7	- ,	MMS	-	Organizational Behaviour	
8	-	MMS	-	Negotiation and Selling Skills	110 11
				SEMESTER II	2016-17
1	- '4	MMS	-	Cost and Management	
				Accounting	1.500+7.
2	-	MMS	-	Financial Management	
3	-	MMS	-	Operations Research	
4	,/	MMS	-	Human Resource Management	
5	- ·	MMS	-	Business Research Methods	
6	-	MMS	-	Legal and Tax aspects of Business	
7	_	MMS	-	Marketing Management	
8	-	MMS	-	Management Information System	
				SEMESTER III	2015-16
1	-	MMS	-	International Business (Core)	2013 10
2	-	MMS	-	Strategic Management (UA)	
3	-	MMS	-	Summer Internship	
				Marketing Specialisation	
1	-	MMS	-	Product and Brand Management	
2	-	MMS	-	Marketing Strategy	
3	-	MMS	-	Service Marketing	
4	-	MMS	-	Distribution and Supply Chain	RATHA MAN
				Management	PC
5	-	MMS	-	Sales Management	EWIS
6	-	MMS	-	Consumer Behaviour	abai - 400 00
				Finance Specialisation	

				1	
2	_	- MMS	_	Corporate Valuation & Mergers	
				and Acquisition	
3	3 -	- MMS	_	Security Analysis and Portfolio	
		1411415	_	Management	
4	-	MMS	-	Financial Markets and Institutions	
5	-	MMS	_	Derivatives and Risk Management	
6	-	MMS	-	Strategic Cost Management	
				Human Resource Specialisation	
1	-	MMS	-	Organisational Theory Structure & Design	
2	-	MMS	-	Competency Based HRM and Performance Management	
3	_	MMS	_	Training & Development	
4				HR Planning and Application of	
	-	MMS	-	Technology in HR	
5		MMS		Labour Laws and Implications on	
	_	IVIIVIS	-	Industrial Relations	
6	-	MMS	-	Compensation and Benefits	
				SEMESTER IV	2016-17
1	-	MMS	-	Project Management (UA)	
2	-	MMS	-	Social Relevance Project	
3	-	MMS	-	General Project	
4	-	MMS	-	Specialisation Project	
				Marketing Specialisation	
1	-	MMS	_	Business to Business Marketing	
				Finance Specialisation	
1	-	MMS	-	Venture Capital and Private Equity	
				Human Resource Specialisation	
1	-	MMS	-	OD and Change Management	



2		MMS	T	Corporate Valuation & Mergers	
2	_	IVIIVIS	_	and Acquisition	
3	_	MMS		Security Analysis and Portfolio	
3	_	IVIIVIS	_	Management	
4	_	MMS	_	Financial Markets and Institutions	
5	_	MMS	<u> </u>	Derivatives and Risk Management	
6		MMS	<del>                                     </del>	Strategic Cost Management	
-		IVIIVIS	<del>                                     </del>	Human Resource Specialisation	
1	_	MMS	<del> </del>	Employee Relation and Labour Law	
1	_	IVIIVIS	-	and Alternate Dispute Regulation	
2	_	MMS	<u> </u>	Competency Based HRM and	
_		I IVIIVIS		Performance Management	
3	_	MMS	-	Training & Development	
4	_	MMS	-	HR Planning and Application of	
				Technology in HR	
5	-	MMS	-	Labour Laws and Implications on	
				Industrial Relations	
6	-	MMS	-	Compensation and Benefits	
				Operations Specialisation	2016-17
1	-	MMS	-	Manufacturing Resource Planning	
				and Control	
2	-	MMS	-	Operation Analysis	
3	-	MMS	-	Material Management	
4	-	MMS	-	Service Operation Management	
5	-	MMS	-	Supply Chain Management	
6	-	MMS	-	Total Quality Management	
				SEMESTER IV	
1	-	MMS	-	Project Management(UA)	
2	-	MMS	-	Social Relevance Project	
3	-	MMS	-	General Project	
4	-	MMS	-	Specialisation Project	
				Marketing Specialisation	
1	_	MMS	-	Business to Business Marketing	
				Finance Specialisation	
1	-	MMS	-	Venture Capital and Private Equity	
				Human Resource Specialisation	
1	_	MMS	_	OD and Change Management	
		1,11,10		Operation Specialisation	
1	_	MMS	_	Operation Analysis and Cases	
		1411410		operation / maryons and cases	





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### Assessment year 2019-20

	Assessment year 2019-20								
Sr. No	Programme Code	Name of the Programme	Course / Paper code	Name of the Course/ Paper offered for the programme	Year of Introduction				
	-	Masters of Management Studies (MMS)		SEMESTER I					
1	-	MMS	-	Perspective Management	2016-17				
2	-	MMS	-	Financial Accounting	1010 17				
3	-	MMS	-	Business Statistics					
4	-	MMS	-	Operations Management					
5	-	MMS	-	Managerial Economics					
6	-	MMS	-	Effective and Management Communication					
7	-	MMS	-	Organizational Behaviour					
8	-	MMS	_	Negotiation and Selling Skills					
				SEMESTER II	2016-17				
1	-	MMS	-	Entrepreneurship Management	2010 17				
2	-	MMS	-	Financial Management					
3	-	MMS	-	Operations Research					
4	-	MMS	-	Human Resource Management					
5	-	MMS	-	Business Research Methods					
6	-	MMS	-	Developing Teams and Effective Leadership					
7	<b>-</b>	MMS	v*	Marketing Management					
8	-	MMS	-	Corporate Social Responsibility					
				SEMESTER III	2015-16				
1	-	MMS	-	International Business (Core)	2013-10				
2	-	MMS	-	Strategic Management (UA)					
3	-	MMS	-	Summer Internship					
				Marketing Specialisation	2016-17				
1	_	MMS	-	Product and Brand Management	2010-17				
2	-	MMS	-	Marketing Strategy	THA MAN				
3	-	MMS	-	Service Marketing	P. R.C.IMS				
4	-	MMS	-	Retail Management	<del>((:( BGIMS</del> )				
5	-	MMS	-	Sales Management	Mumbai - 400 008				
6	-	MMS	-	Consumer Behaviour	11.40				
				Finance Specialisation	2016-17				
1	-	MMS	-	Financial Regulation	2010-17				
2	-	MMS	-	Corporate Valuation & Mergers and Acquisition					

					В.
3	-	MMS	-	Security Analysis and Portfolio	
_				Management	
4	-	MMS	-	Financial Markets and Institutions	
5	-	MMS	-	Derivatives and Risk Management	
6	-	MMS	-	International Finance	
				<b>Human Resource Specialisation</b>	2016-17
1	-	MMS	-	Employee Relation and Labour Law	
		1.52.55		and Alternate Dispute Regulation	
2	-	MMS	-	Competency Based HRM and	
3		) (I) (C)		Performance Management	
4	-	MMS	-	Training & Development	
4	-	MMS	-	HR Planning and Application of	
5		MAC		Technology in HR	
J	_	MMS	-	Labour Laws and Implications on	
6	_	MMS	+	Industrial Relations	
	-	IVIIVIS	-	Compensation and Benefits	
1		MMC		Operations Specialisation	2016-17
1	-	MMS	-	Manufacturing Resource Planning	
2		MAG		and Control	
3	-	MMS	-	Operation Analysis	
4	-	MMS	-	Service Operation Management	
5	-	MMS	-	Material Management	
6	-	MMS	-	Supply Chain Management	
	-	MMS	-	Total Quality Management	
				System Specialisation	2016-17
1	_	MMS	-	Knowledge Management	
2	-	MMS	-	Digital Business	
3	-	MMS	-	Big Data and Business Analytics	
4	-	MMS	-	Data base Management System	
				and Data Warehousing	
5	-	MMS	-	Software Engineering	
				SEMESTER IV	2016-17
1	-	MMS	-	Project Management(UA)	2010 17
2	_	MMS	-	Social Relevance Project	
3	-	MMS	-	General Project	
4	-	MMS	-	Specialisation Project	
				Marketing Specialisation	2016-17
1	-	MMS	-	Business to Business Marketing	2010-17
				Finance Specialisation	
1	-	MMS	-	Venture Capital and Private Equity	2016-17
				Human Resource Specialisation	2010-17
1		MMS	-	OD and Change Management	
				Operation Specialisation	2016 17
1	-	MMS	-	Operation Analysis and Cases	2016-17
				System Specialisation	2016.15
				- , - · · · · · · · · · · · · · · · · ·	2016-17
1	-	MMS	_	Systems Applications and Case	2010-17

