



MARATHA MANDIR'S BABASAHEB GAWDE INSTITUTE OF MANAGEMENT STUDIES

(Approved by AICTE, Affiliated to University of Mumbai)

DTE CODE: 3113

University CODE: 0495

List of papers offered

Assessment year 2015-16

Sr. No	Programme Code	Name of the Programme	Course / Paper code	Name of the Course/ Paper offered for the programme	Year of Introduction
		Masters of Management Studies (MMS)		SEMESTER I	
1	-	MMS	-	Perspective Management	2014 -15
2	-	MMS	-	Business Communication and Management Information System	
3	-	MMS	-	Organisational Behaviour	
4	-	MMS	-	Financial Accounting	
5	-	MMS	-	Operations Management	
6	-	MMS	-	Marketing Management	
7	-	MMS	-	Managerial Economics	
8	-	MMS	-	Business Statistics	
				SEMESTER II	2014-15
1	-	MMS	-	Cost and Management Accounting	
2	-	MMS	-	Financial Management	
3	-	MMS	-	Operations Research	
4	-	MMS	-	Human Resource Management	
5	-	MMS	-	Legal Aspects of Business and Taxation	
6	-	MMS	-	Business Research Methods	
				Electives	
7	-	MMS	-	Rural Marketing	
8	-	MMS	-	Retail Management	
9	-	MMS	-	Compensation Benefits	
10	-	MMS	-	Human Resource Planning	
11	-	MMS	-	Analysis of Financial Statements	
12	-	MMS	-	International Finance	
				SEMESTER III	2014-15
1	-	MMS	-	International Business (UA)	
1	-	MMS	-	Strategic Management (Core)	
3	-	MMS	-	Summer Internship	
				Marketing Specialisation	
1	-	MMS	-	Product and Brand Management (UA)	
2	-	MMS	-	Sales Management and Sales Promotion	
3	-	MMS	-	Consumer & Industrial Buyer Behaviour	
4	-	MMS	-	Marketing Research	



5	-	MMS	-	Distribution & Supply Chain Management	
6	-	MMS	-	Marketing Research and Analytics	
				Finance Specialisation	
1	-	MMS	-	Advanced Financial Management (UA)	
2	-	MMS	-	Corporate Valuation	
3	-	MMS	-	Security Analysis and Portfolio Management	
4	-	MMS	-	Corporate Law	
5	-	MMS	-	Derivatives and Risk Management	
6	-	MMS	-	Strategic Cost Management	
				Human Resource Specialisation	
1	-	MMS	-	Organisational Theory Structure & Design (UA)	
2	-	MMS	-	Competency Based HRM	
3	-	MMS	-	Training & Development	
4	-	MMS	-	Human Resource Audit	
5	-	MMS	-	Employee Relation and Labour Laws	
6	-	MMS	-	Employee Rewards Management	
				SEMESTER IV	2014-15
1	-	MMS	-	Management Control System (UA)	
2	-	MMS	-	Creativity and Innovation Management (Core)	
				Marketing Specialisation	
1	-	MMS	-	Strategic Marketing Management	
2	-	MMS	-	Integrated Marketing Communication Digital Marketing	
3	-	MMS	-	Business to Business marketing	
4	-	MMS	-	Quantitative Models in Marketing	
				Finance Specialisation	
1	-	MMS	-	Mergers and Acquisition and Corporate Restructuring	
2	-	MMS	-	Project Finance	
3	-	MMS	-	Treasury Management	
4	-	MMS	-	Financial Modelling	
				Human Resource Specialisation	
1	-	MMS	-	Management of Change	
2	-	MMS	-	Strategic Human Resource Management	
3	-	MMS	-	Corporate Governance and Social Responsibility	
4	-	MMS	-	Organisation Development	

Vidya Hattangadi

Director

Prof. Dr. Vidya Hattangadi





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Assessment year 2016-17

Sr. No	Programme Code	Name of the Programme	Course / Paper code	Name of the Course/ Paper offered for the programme	Year of Introduction
	-	Masters of Management Studies (MMS)	-	SEMESTER I	
				SEMESTER I	
1	-	MMS	-	Perspective Management	2016-17
2	-	MMS	-	Financial Accounting	
3	-	MMS	-	Business Statistics	
4	-	MMS	-	Operations Management	
5	-	MMS	-	Managerial Economics	
6	-	MMS	-	Effective and Management Communication	
7	-	MMS	-	Organizational Behaviour	
8	-	MMS	-	Negotiation and Selling Skills	
				SEMESTER II	2016-17
1	-	MMS	-	Cost and Management Accounting	
2	-	MMS	-	Financial Management	
3	-	MMS	-	Operations Research	
4	-	MMS	-	Human Resource Management	
5	-	MMS	-	Business Research Methods	
6	-	MMS	-	Legal and Tax aspects of Business	
7	-	MMS	-	Marketing Management	
8	-	MMS	-	Entrepreneurship Management	
				SEMESTER III	2015-16
1	-	MMS	-	International Business (UA)	
2	-	MMS	-	Strategic Management (Core)	
3	-	MMS	-	Summer Internship	
				Marketing Specialisation	
1	-	MMS	-	Product and Brand Management (UA)	
2	-	MMS	-	Sales Management and Sales Promotion	
3	-	MMS	-	Consumer & Industrial Buyer Behaviour	
4	-	MMS	-	Financial Aspects of Marketing	



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5	-	MMS	-	Distribution & Supply Chain Management	
6	-	MMS	-	Marketing Research and Analytics	
				Finance Specialisation	
1	-	MMS	-	Advanced Financial Management (UA)	
2	-	MMS	-	Corporate Valuation	
3	-	MMS	-	Security Analysis and Portfolio Management	
4	-	MMS	-	Corporate Law	
5	-	MMS	-	Derivatives and Risk Management	
6	-	MMS	-	Strategic Cost Management	
				Human Resource Specialisation	
1	-	MMS	-	Organisational Theory Structure & Design (UA)	
2	-	MMS	-	Competency Based HRM	
3	-	MMS	-	Training & Development	
4	-	MMS	-	Human Resource Audit	
5	-	MMS	-	Employee Relation and Labour Laws	
6	-	MMS	-	Employee Rewards Management	
				SEMESTER IV	2016-17
1	-	MMS	-	Management Control System (UA)	
2	-	MMS	-	Creativity and Innovation Management (Core)	
				Marketing Specialisation	
1	-	MMS	-	Strategic Marketing Management	
2	-	MMS	-	Integrated Marketing Communication Digital Marketing	
3	-	MMS	-	Business to Business marketing	
4	-	MMS	-	Quantitative Models in Marketing	
				Finance Specialisation	
1	-	MMS	-	Mergers and Acquisition and Corporate Restructuring	
2	-	MMS	-	Project Finance	
3	-	MMS	-	Treasury Management	
4	-	MMS	-	Financial Modelling	
				Human Resource Specialisation	
1	-	MMS	-	Management of Change	
2	-	MMS	-	Strategic Human Resource Management	
3	-	MMS	-	Corporate Governance and Social Responsibility	

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List of papers offered Assessment year 2017-18

Sr. No	Programme Code	Name of the Programme	Course / Paper code	Name of the Course/ Paper offered for the programme	Year of Introduction
		Masters of Management Studies (MMS)		SEMESTER I	
1	-	MMS	-	Perspective Management	2016-17
2	-	MMS	-	Financial Accounting	
3	-	MMS	-	Business Statistics	
4	-	MMS	-	Operations Management	
5	-	MMS	-	Managerial Economics	
6	-	MMS	-	Effective and Management Communication	
7	-	MMS	-	Organizational Behaviour	
8	-	MMS	-	Negotiation and Selling Skills	
				SEMESTER II	2016-17
1	-	MMS	-	Cost and Management Accounting	
2	-	MMS	-	Financial Management	
3	-	MMS	-	Operations Research	
4	-	MMS	-	Human Resource Management	
5	-	MMS	-	Business Research Methods	
6	-	MMS	-	Legal and Tax aspects of Business	
7	-	MMS	-	Marketing Management	
8	-	MMS	-	Management Information System	
				SEMESTER III	2015-16
1	-	MMS	-	International Business (Core)	
2	-	MMS	-	Strategic Management (UA)	
3	-	MMS	-	Summer Internship	
				Marketing Specialisation	
1	-	MMS	-	Product and Brand Management	
2	-	MMS	-	Marketing Strategy	
3	-	MMS	-	Service Marketing	
4	-	MMS	-	Event Management	
5	-	MMS	-	Sales Management	
6	-	MMS	-	Consumer Behaviour	
				Finance Specialisation	
1	-	MMS	-	Financial Regulation	





MARATHA MANDIR'S

BABASAHEB GAWDE INSTITUTE OF MANAGEMENT STUDIES

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University CODE: 0495

List of papers offered

Assessment year 2018-19

Sr. No	Programme Code	Name of the Programme	Course / Paper code	Name of the Course/ Paper offered for the programme	Year of Introduction
		Masters of Management Studies (MMS)		SEMESTER I	
1	-	MMS	-	Perspective Management	2016-17
2	-	MMS	-	Financial Accounting	
3	-	MMS	-	Business Statistics	
4	-	MMS	-	Operations Management	
5	-	MMS	-	Managerial Economics	
6	-	MMS	-	Effective and Management Communication	
7	-	MMS	-	Organizational Behaviour	
8	-	MMS	-	Negotiation and Selling Skills	
				SEMESTER II	2016-17
1	-	MMS	-	Cost and Management Accounting	
2	-	MMS	-	Financial Management	
3	-	MMS	-	Operations Research	
4	-	MMS	-	Human Resource Management	
5	-	MMS	-	Business Research Methods	
6	-	MMS	-	Legal and Tax aspects of Business	
7	-	MMS	-	Marketing Management	
8	-	MMS	-	Management Information System	
				SEMESTER III	2015-16
1	-	MMS	-	International Business (Core)	
2	-	MMS	-	Strategic Management (UA)	
3	-	MMS	-	Summer Internship	
				Marketing Specialisation	
1	-	MMS	-	Product and Brand Management	
2	-	MMS	-	Marketing Strategy	
3	-	MMS	-	Service Marketing	
4	-	MMS	-	Distribution and Supply Chain Management	
5	-	MMS	-	Sales Management	
6	-	MMS	-	Consumer Behaviour	
				Finance Specialisation	
1	-	MMS	-	Financial Regulation	



2	-	MMS	-	Corporate Valuation & Mergers and Acquisition	
3	-	MMS	-	Security Analysis and Portfolio Management	
4	-	MMS	-	Financial Markets and Institutions	
5	-	MMS	-	Derivatives and Risk Management	
6	-	MMS	-	Strategic Cost Management	
				Human Resource Specialisation	
1	-	MMS	-	Organisational Theory Structure & Design	
2	-	MMS	-	Competency Based HRM and Performance Management	
3	-	MMS	-	Training & Development	
4	-	MMS	-	HR Planning and Application of Technology in HR	
5	-	MMS	-	Labour Laws and Implications on Industrial Relations	
6	-	MMS	-	Compensation and Benefits	
				SEMESTER IV	2016-17
1	-	MMS	-	Project Management (UA)	
2	-	MMS	-	Social Relevance Project	
3	-	MMS	-	General Project	
4	-	MMS	-	Specialisation Project	
				Marketing Specialisation	
1	-	MMS	-	Business to Business Marketing	
				Finance Specialisation	
1	-	MMS	-	Venture Capital and Private Equity	
				Human Resource Specialisation	
1	-	MMS	-	OD and Change Management	

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2	-	MMS	-	Corporate Valuation & Mergers and Acquisition	
3	-	MMS	-	Security Analysis and Portfolio Management	
4	-	MMS	-	Financial Markets and Institutions	
5	-	MMS	-	Derivatives and Risk Management	
6	-	MMS	-	Strategic Cost Management	
				Human Resource Specialisation	
1	-	MMS	-	Employee Relation and Labour Law and Alternate Dispute Regulation	
2	-	MMS	-	Competency Based HRM and Performance Management	
3	-	MMS	-	Training & Development	
4	-	MMS	-	HR Planning and Application of Technology in HR	
5	-	MMS	-	Labour Laws and Implications on Industrial Relations	
6	-	MMS	-	Compensation and Benefits	
				Operations Specialisation	2016-17
1	-	MMS	-	Manufacturing Resource Planning and Control	
2	-	MMS	-	Operation Analysis	
3	-	MMS	-	Material Management	
4	-	MMS	-	Service Operation Management	
5	-	MMS	-	Supply Chain Management	
6	-	MMS	-	Total Quality Management	
				SEMESTER IV	
1	-	MMS	-	Project Management(UA)	
2	-	MMS	-	Social Relevance Project	
3	-	MMS	-	General Project	
4	-	MMS	-	Specialisation Project	
				Marketing Specialisation	
1	-	MMS	-	Business to Business Marketing	
				Finance Specialisation	
1	-	MMS	-	Venture Capital and Private Equity	
				Human Resource Specialisation	
1	-	MMS	-	OD and Change Management	
				Operation Specialisation	
1	-	MMS	-	Operation Analysis and Cases	

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List of papers offered Assessment year 2019-20

Sr. No	Programme Code	Name of the Programme	Course / Paper code	Name of the Course/ Paper offered for the programme	Year of Introduction
		Masters of Management Studies (MMS)		SEMESTER I	
1	-	MMS	-	Perspective Management	2016-17
2	-	MMS	-	Financial Accounting	
3	-	MMS	-	Business Statistics	
4	-	MMS	-	Operations Management	
5	-	MMS	-	Managerial Economics	
6	-	MMS	-	Effective and Management Communication	
7	-	MMS	-	Organizational Behaviour	
8	-	MMS	-	Negotiation and Selling Skills	
				SEMESTER II	2016-17
1	-	MMS	-	Entrepreneurship Management	
2	-	MMS	-	Financial Management	
3	-	MMS	-	Operations Research	
4	-	MMS	-	Human Resource Management	
5	-	MMS	-	Business Research Methods	
6	-	MMS	-	Developing Teams and Effective Leadership	
7	-	MMS	-	Marketing Management	
8	-	MMS	-	Corporate Social Responsibility	
				SEMESTER III	2015-16
1	-	MMS	-	International Business (Core)	
2	-	MMS	-	Strategic Management (UA)	
3	-	MMS	-	Summer Internship	
				Marketing Specialisation	2016-17
1	-	MMS	-	Product and Brand Management	
2	-	MMS	-	Marketing Strategy	
3	-	MMS	-	Service Marketing	
4	-	MMS	-	Retail Management	
5	-	MMS	-	Sales Management	
6	-	MMS	-	Consumer Behaviour	
				Finance Specialisation	2016-17
1	-	MMS	-	Financial Regulation	
2	-	MMS	-	Corporate Valuation & Mergers and Acquisition	



3	-	MMS	-	Security Analysis and Portfolio Management	
4	-	MMS	-	Financial Markets and Institutions	
5	-	MMS	-	Derivatives and Risk Management	
6	-	MMS	-	International Finance	
				Human Resource Specialisation	2016-17
1	-	MMS	-	Employee Relation and Labour Law and Alternate Dispute Regulation	
2	-	MMS	-	Competency Based HRM and Performance Management	
3	-	MMS	-	Training & Development	
4	-	MMS	-	HR Planning and Application of Technology in HR	
5	-	MMS	-	Labour Laws and Implications on Industrial Relations	
6	-	MMS	-	Compensation and Benefits	
				Operations Specialisation	2016-17
1	-	MMS	-	Manufacturing Resource Planning and Control	
2	-	MMS	-	Operation Analysis	
3	-	MMS	-	Service Operation Management	
4	-	MMS	-	Material Management	
5	-	MMS	-	Supply Chain Management	
6	-	MMS	-	Total Quality Management	
				System Specialisation	2016-17
1	-	MMS	-	Knowledge Management	
2	-	MMS	-	Digital Business	
3	-	MMS	-	Big Data and Business Analytics	
4	-	MMS	-	Data base Management System and Data Warehousing	
5	-	MMS	-	Software Engineering	
				SEMESTER IV	2016-17
1	-	MMS	-	Project Management(UA)	
2	-	MMS	-	Social Relevance Project	
3	-	MMS	-	General Project	
4	-	MMS	-	Specialisation Project	
				Marketing Specialisation	2016-17
1	-	MMS	-	Business to Business Marketing	
				Finance Specialisation	2016-17
1	-	MMS	-	Venture Capital and Private Equity	
				Human Resource Specialisation	2016-17
1	-	MMS	-	OD and Change Management	
				Operation Specialisation	2016-17
1	-	MMS	-	Operation Analysis and Cases	
				System Specialisation	2016-17
1	-	MMS	-	Systems Applications and Case Study	

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